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gridX at The smarter E Europe in Munich

gridX expands its partner ecosystem and opens up its technology to all installers

- gridX is restructuring its energy management system (EMS) to also enable wholesalers and installers to leverage it.
- Two new 'Ready for gridX' partnerships with manufacturers (OEMs) Sungrow and Huawei strengthen gridX's ecosystem and advance its technology's compatibility with well-known brands.
- By continuously expanding and strengthening its ecosystem, gridX is constantly creating new added value – also for existing partners and customers.

Munich, 6 May 2025 – At The smarter E Europe 2025 in Munich, May 7-9, gridX will be demonstrating the unparalleled value of continuously expanding its own partner ecosystem and forging strong partnerships. Europe's leading smart energy company is not only announcing two new partners for its "Ready for gridX" collaboration model, which was first presented at the same event last year, but is also showcasing a new pathway that allows the scale-up to have an even greater impact on the energy transition.

Huawei and Sungrow are now 'Ready for gridX'

The multitude of protocols in the energy sector continues to make compatibility and interoperability between different manufacturers and energy systems near impossible. This is where 'Ready for gridX' comes in: To resolve these hurdles, the industry's strongest OEMs establish a close mutual partnership with gridX and integrate their hardware into gridX's smart energy management system, XENON. To simplify this integration process, gridX provides a self-service toolkit so that OEMs can integrate themselves into the EMS and proactively prepare for any changes in their product portfolio or software updates. Most recently, gridX was able to win two industry giants, Huawei and Sungrow, as 'Ready for gridX' partners. These two join existing partners such as SolaX, GoodWe and KOSTAL. This makes it possible to combine the manufacturers' cutting-edge solutions with plug-and-play energy management to guarantee wide compatibility and long-term stable operation. Such "off-the-shelf" energy solutions benefit energy suppliers, installers and end users as they can be installed in homes without additional effort or complexity to reduce energy costs and emissions.

A solution that benefits installers

Increasing demand for households to become self-sufficient, cost-efficient via dynamic tariffs and compliant to regulations such as Paragraph 14a of the

German Energy Industry Act (EnWG) and Paragraph 9 of the German Renewable Energy Sources Act (EEG), makes an efficient home energy management system (HEMS) indispensable. More and more users are also demanding increased compatibility between different assets and manufacturers, which poses challenges for installation companies. gridX has therefore rethought its solution and added another level: In addition to making gridX's white-label technology available to targeted partners such as PV scale-ups and energy suppliers, gridX now enables such partners to offer their HEMS bundle – including hardware portfolio, energy manager, training and customer support – to wholesalers as well. This has the potential to give all installers direct access to a HEMS solution based on gridX technology. Thanks to these new synergies, gridX is convinced it will be able to more effectively drive the energy transition forward and meet the rising demand for smart energy management at the household level. XENON, the energy management solution from gridX, will make it easier for installers to install a HEMS and thus enable their customers to integrate PV systems, battery storage, heat pumps and electric vehicle charging stations – all with a plug-and-play installation of the system.

Innovative partnerships for successful integration

"Our HEMS solution, which combines the capabilities of gridX with those of leading OEMs and other ecosystem partners, makes the installation process faster and less complicated for professionals and end customers. It also provides a future-proof product that responds to ever-changing regulatory requirements and new trends," explains Tim Steinmetz, Managing Director and Chief Growth Officer of gridX. "Installers can rest assured that with the HEMS provided by our partners, they have a solution that always meets the requirements of the energy transition, while offering maximum savings and convenience for end customers." In addition to working closely with leading manufacturers, gridX also relies on cooperation with wholesale partners such as Densys pv5 or VDH Solar, and other ecosystem partners, such as tariff providers or metering point operators, to ensure a smooth HEMS rollout. These partnerships enable installers to quickly and efficiently deliver customized energy solutions that meet the increasing demands of end customers.

Pioneering innovations for the energy transition

At The smarter E Europe, gridX also wants to share its innovative approach and the future of energy with trade fair guests. In addition to the general introduction of this advanced HEMS, a defining theme of this year's trade fair will be upcoming innovations, including the integration of flexibility marketing services and adapting to future regulatory requirements. Fair attendees can discuss this at the company's stand (Hall B, B5.473), or at a session where a gridX expert is presenting. gridX's Head of Growth Services, Robert van der Meulen, will take part in a forum session at EM Power (May 9, 1:45 p.m., Hall

B) and discuss HEMS and its central role in grid stability and modern energy management. In addition, gridX Managing Director and Chief Technology Officer, Tobias Mitter, will participate in the ees Europe Conference (May 6, 16:30 - 18:00, ICM) and give a presentation on the importance of HEMS for efficient energy storage.

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((Image caption))

gridX strengthens its ecosystem and advances the compatibility and rollout of its energy management solution with well-known brands such as Huawei and Sungrow.

More information online: gridX.ai, [LinkedIn](#) or [Twitter](#)

About gridX

gridX is Europe's leading smart energy company based in Aachen and Munich. With its modular energy management system XENON, gridX enables manufacturer-independent optimization and management of distributed energy resources. With XENON, partners can build, scale and adapt energy management solutions faster and more efficiently than ever before, always meeting evolving market demands. E-mobility partners can install more and higher power charge points at sites without the need for costly grid extensions. Partners in home energy management minimize costs and complexity by offering end customers holistic smart energy management built for the future.

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